

# Opportunity Appalachia

List of Approved Technical Assistance Providers

As of June 2024

TA PROVIDER	CITY	STATE	CAPABILITIES
3TP Ventures (Alan Steinbeck & associates)			Market Assessment Strategic Planning, Community Development, Grant writing
ACENet	Athens	OH	Branding and Marketing
Advanced Wireless Solutions			Communications infrastructure contractor: wireless comms, cell towers, etc.
Alliance Architecture	Durham	NC	Historic Preservation, NPS-Dept of Interior Historic Tax Credits, Restoration, Architecture, Development
Amanda Hurley	Madison	WI	Post Doc biologist - life sciences / ag
APG Architects	Zanesville	OH	Architecture firm
Arch City Development	Columbus	OH	Financial pro forma, Prospectus and pitch deck development, Market studies and site assessments; Architectural designs Investor Outreach; HUD Compliance; Entitlements and Zoning requirements; construction management; property management
Argus Growth Consultants			Financial projections and structuring (historics, PACE, and others), funding applications; Housing needs assessments; Marketing strategies; Economic and community development plans
ASHEVILLE BFF LLC	Asheville	NC	Financial structuring; Prospectus development; Business & strategic planning
aspect studio architects	Youngstown	OH	Architectural designs (civic, university, workplace, corporate, religious)
Ballard Capital	Canvas	WV	Startup business advising Investor outreach, capital raise; Human Resource Management
Barrett, Woodyard, & Associates	Atlanta, Charlotte	GA, NC	Mechanical and electrical engineering
BioFab Consulting / ARMI	Manchester	NH	Ag facility design
Blue Light Advisors			Financial Structuring; Prospectus Development
Blue Ridge Advisory Services Group	Blowing Rock	NC	Market assessment for broadband; Strategic and business planning for Broadband projects; Broadband and cellular access projects
Bluegrass Opportunity Zone Advisors	Louisville	KY	Securing private investment and debt financing
Boldsquare	Knoxville	TN	
Brewer Ingram Fuller Architects Inc.	Knoxville	TN	Architect: Program summary, Analysis, Master planning, full service
Brian Wishneff & Associates	Roanoke	VA	financial structuring; Prospectus development; Community development
Business Uplifted Opportunity	Morgantown	WV	financial structuring; Business planning; Investor preparedness; Legal and governance, community engagement, marketing/web development
CBO Financial	Clarksville	MD	Financial Structuring (NMTCs); Prospectus and financing package development; Capital Raise
Chmura Economic and Analytics	Richmond	VA	economic analysis
Clay Christensen Group	Richmond	VA	community / project development
CM Tate	Washington	DC	Developer solicitation and identification; Capital Raise
CohnReznick	Baltimore	MD	Financial structuring with expertise in tax credit, including HTC, NMTC, etc.; Accounting
Designing Local	Columbus	OH	
Desman	Cleveland	OH	Market assessments, financial feasibility studies for parking facilities; Parking management consulting; Parking facilities planning consulting services
Desmone	Pittsburg & Morgantown	PA / WV	Architectural design firm
Development Finance Initiative - UNC School of Government	Chapel Hill	NC	Market and financial feasibility analyses; Developer Identification; Deal negotiation
Downstream Strategies	Morgantown	WV	Market research and feasibility studies; Economic impact analysis, Built environment assessment; environmental assessments
Dunlavy Contracting	Aberdeen	SD	Meat processing plant design; Business plans, executive summaries and Strategic planning and brand development
ECS Mid-Atlantic	Chantilly	VA	Environmental Engineering; Brownfields research, ID, and mitigation; Full-scale Environmental assessments
Edward Tucker Architects	Huntington	WV	Architectural planning & design
EL Robinson Engineering	Charleston	WV	Engineering Services
Emerald Capital	St. Louis	IA	Financial Structuring (NMTCs, HTC, Brownfields, PACE), Proforma Financial Projections, financial feasibility studies
EnSafe	Knoxville	TN	Environmental assessment, remediation, brownfields, Phase I/II Environmental pro forma and innovative finance; Marketing with RFQs and investment prospectus; economic development and market analysis; Strategic planning and downtown revitalization, funding strategies and grant writing
Envision	Cleveland	OH	
Equinox	Asheville	NC	Sustainable Land use planning, landscape architecture
Eric Hedin	Athens	OH	Brewery Operations Planning
GenEdge (AL Philpott Manufacturing Ext Partnership)	Martinsburg	VA	MEP / Engineering Services
Graham Allison + Associates	Columbus	OH	programs; Prospectus development; Management of Market Research/Feasibility Studies Subcontractors; Structuring/Civil Engineering (via Allison Structural Group); Identification of Developers and Business Operators OZ Fund manager, OZ strategist; QOF and QOZB structuring; Economic Development Consulting; Financing/investment Outreach
Grove and Dall'olio	Winchester	VA	architects
Growing Business	Clyde	NC	Financial projections; Prospectus and pitch deck development; Preliminary layout concepts; Business Plans and Project Economics; Marketing Plans Developer ID
Gutknecht Construction			
Hackett Praxis	South Charleston	WV	Technology Management; Federal Procurement
Hill Studio	Roanoke	VA	Architecture, landscape architecture, historic preservation
Hope Inc	Wytheville	VA	Financial structuring

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HVS			Hotel feasibility studies and market analyses
ICIC	Roxbury	MA	Prospectus development (OZ expertise); Market Research, Small business ecosystem analysis
Incolo	Raleigh	NC	Financial Pro Forms, Cap Tables & Return Models; Business & Investment Marketing Plans; Detailed governance of LLC's, C-Corps, and Public Benefit Entities, including tax, legal and mechanics of agreements; Setting up & Managing Investor Relations; Turning customers into investomers; growing through partnerships, including with global companies
J.M. Teague Engineering & Planning	Waynesville	NC	Traffic engineering & transportation planning
JA Street & Associates	Blountville	TN	General Contractor with in-house architecture
Key Advisors	Atlanta	GA	Financial analysis and structuring; Prospectus development; Market Assessment; Developer ID, Development Partners/ Management/ Branding Selection
Kramer Engineering	Columbus	OH	Engineering Services
Landmarks SGA	Somerset	PA	Architectural/Interior Design; Programming & Feasibility; Adaptive Reuse, Condition assessment, construction admin
Latus Studio	Columbus	OH	
Laura Hudson Architecture	Asheville	NC	Full service architectural firm
Little Diversified Architectural Consulting	Charlotte	NC	Architect, specialty in community spaces & wellness
Lockett Consulting	Asheville	NC	Strategic Planning, business plan development, operational management; Identification of Project Developers/business operators; Project Management, grant writing
Main Street Studio	Sweetwater	TN	Architectural design firm
Mark Hursty	Asheville	NC	designing and building hot glass studios
MARlimited	Columbus	OH	Project management in the architectural and interior design sector; Historic Tax credit application support/submission (Federal and State of Ohio)
Marshall University Research CBER	Huntington	WV	Business and Economic research
Matson Consulting	Aiken	SC	Agribusiness Solutions / USDA programming
MBI Companies	Knoxville	TN	Architecture, engineering, interior design, land surveying; Master planning, cost estimating; Construction management, facility assessments, etc.
McMillan Pazdan Smith	Asheville	NC	Architectural/Interior Design, Graphic design; Master planning, ProgrammingConstruction Admin
Merrick & Co	Arlington	VA	Life Sciences - bio ag
Miller Cupp Associates	Harrisonburg	VA	Architecture firm
Mills Group	Morgantown	WV	Architect
Mitchell Park Companies LLC	Charles Town	WV	Financial Structuring (NMTCs, HTC, others), Proforma Financial Projections; Real estate development management
MKSK	Columbus	OH	Planning, Design, Architect
Montrose Group	Columbus	OH	Public Finance; marketing/communications, economic development
Morrison Engineers	Chapel Hill	NC	Structural engineering
Mountain Housing Opportunities	Asheville	NC	Financial structuring, fundraisingPlanning/ zoning, construction management, cash flow management
MSA Design	Columbus	OH	Architectural planning & design
National Development Council	NY	NY	financial structuring; Prospectus development
Novogradac	Atlanta	GA	Accounting / transition structuring
Omni Associates Architects	Fairmont	WV	Architectural design firm
Opportunity Virginia / LOCUS	Richmond	VA	OZ project structuring; Prospectus development
Ozone Capital Markets	Hingham	MA	Financial Structuring (OZ specialty); Financial modeling; Investor Documentation
Parker Poe	Charlotte	NC	Legal services related to real estate transactions, tax programs, etc.
People Incorporated Financial Services	Abingdon	VA	Financial Structuring; Prospectus development
Place Dynamics	New Berlin	WI	Market & Economic Research (co-working, makerspaces, and industrial feasibility studies, downtown revitalization planning, and more)
Prosim Engineering	Marion	VA	Engineering Firm - structural design, assessment
RBF CoLab	Youngstown	OH	Architecture
Realty Trust Group	Knoxville	TN	Prospectus Development; project and pre-development budgets, cash flow returns
Resilient Heritage	Austin	TX	fundraising for arts, culture, and heritage organizations.
Retail Strategies	Birmingham	AL	Retail market assessments; Downtown Strategic Planning
Revival Design Collective	Coldwater	OH	Architecture firm
Richard Schultz Architecture & Planning	Albany	OH	Architect, experience in food service & classrooms
RVC Architects	Athens	OH	Architect
S&ME, Inc	Knoxville	TN	Landscape Architecture, civil engineering, surveying, Geotech Engineering studies, environmental servicesCommunity Planning, Economic Development & Redevelopment - extensive; water and natural resources, cultural resources
SaveYour.Town	Gulfport	MS	Community Planning and Visioning
Scarlet Oak Capital	Columbus	OH	financial structuring; Prospectus development; Community development
SEO CPA Group			Financial consulting; Business planning, full service taxes & accounting, payroll, bookkeeping; CFO Consulting, IT consulting
SFA	Philadelphia	PA	Market Assessmentbusiness development (sports facilities)
Sixmo Companies			Architecture, interior design engineering, materials testing, environmental consulting
Small Business Consulting	Charleston	WV	Business planning; Capital readiness training; website SEO
Solar Hollar	Shepherdstown	WV	solar installation and design services
SoTech Ventures		NY/NJ	capital raise
Sparkman & Associates Architects, Inc.	Knoxville	TN	Architectural Firm
Spatialist LLC	Columbus	OH	Financial structuring, historic tax credits, proforma; Prospectus Development; Affordable Housing

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Sprout Financial	Fries	VA	Financial structuring; Financial projections, accounting, budgeting, planning
Steadfast City	St Louis	MO	project financing, NMTCproject development
Steptoe and Johnson	Charleston	WV	Legal / QOF formation
Strata Real Estate Alliance	Roswell	GA	Financial Structuring; Financial analysis, deal structure & pro-forma review; Market studies, Demographic & market trend analysis, mixed use concepts; Re-positioning, revitalization, acquisition, and disposition strategies; Developer RFQ & RFP coordination
Strategic Advisory & Investment Services	Waterford	VA	Financial Structuring, NMTC expertise; Prospectus Development
Stromberg Garrigan & Assoc	Somerset	PA	Landscape Architects, planning
Summit Design and Engineering	Richmond	VA	Architectural, Engineering; Community Development
Summit Studio, LLC	Roanoke	VA	Architect, specialty in historic buildings, HTC, SHPO. Experience in market analysis, proforma development, financing, tax credit compliance.
Sunday Creek Horizons	Athens	OH	Community Development
Sustainable Strategies	Charles Town	WV	community revitalization, economic development
Sweeney & Assc	Columbus	OH	Development and RE, architectural
Tax Advantage Group by Cherry Bekaert	Greenville	SC	Financial Structuring, NMTC, HTC, OZ expertise
Tec Inc	Cleveland / Colo	OH	Mechanical, electrical, plumbing design and engineering
Terrell Ellis & Assoc	Charleston	WV	downtown revitalizationcommunity strategic planning, downtown revitalization
The Catalytic Fund	Covington	KY	Financial structuring; Financial feasibility analysis, market intelligence; Capital Raise; Property evaluations, redevelopment strategies, HTC applications
The Giving Collaborative	East Haven	CT	Capital Campaigns
The Innovate Fund	Abingdon	VA	Financial structuring; Business Planning; connection to leverage lenderscommunity engagement and planning
The Wonder Group			
Thomas P Miller and Assoc	Indianapolis	IN	Economic Development, Community Resiliency
Thompson & Litton	Wise	VA	Engineering (civil, structural, mehanical, electeical), Architecture, surveying
Thrasher Group	Bridgeport	WV	Engineering Services
Tipping Point Real Estate	Wheeling	WV	Proforma development, financial structuring; Prospectus development; Market/demand research; Developer & Operator ID
Usource	Washington	DC	Financial structuring; Prospectus development; Financial analysis; Construction management, development consulting, construction services
VA-MD College of Veterinary Medicine	Blacksburg	VA	Ag businesses
Vail Appraisal			
Vita Nuova	Newtown	CT	Financial Structuring (NMTCS, OZ, HTC), Proforma Financial Projections; Market Research, Reuse AssessmentDesign/Architectural Support; Business Plan Development; Developer ID; Capital Raise Support; Community Engagement
Withers Ravenel			Financial analysis; EngineeringBusiness planning / scalingEconomic development, planning services, municipal development
Woodlands Development Group	Elkins	WV	Developer, project management
WPF Technical Services - Benjy Mickel	Andalusia	AL	Market research for meat processing facilities; Meat processing plant design; Business plan, proforma development for meat processing facilities; Food safety program development, and employee training
ZMM Architects	Charleston	WV	Architectural