

Opportunity Appalachia

List of Approved Technical Assistance Providers

As of Jan 2023

TA Provider	City	State	Capabilities
3TP Ventures (Alan Steinbeck & associates)			Strategic Planning, Community Development, Market Assessment, Grant writing
Thomas P Miller and Assoc	Indianapolis	IN	Economic Development / Community Resiliency
Matson Consulting	Aiken	SC	Agribusiness Solutions / USDA programming
Amanda Hurley	Madison	WI	Post Doc biologist - life sciences / ag
People Incorporated Financial Services	Abingdon	VA	financial structuring, prospectus development
Step toe and Johnson	Charleston	WV	Legal / QOF formation
VA-MD College of Veterinary Medicine	Blacksburg	VA	Ag businesses
Sunday Creek Horizons	Athens	OH	Community Development
Thrasher Group	Bridgeport	WV	Engineering Services
GenEdge (AL Philpott Manufacturing Ext Partnership)	Martinsburg	VA	MEP / Engineering Services
Hackett Praxis	South Charleston	WV	Technology Management, Federal Procurement
MKSK	Columbus	OH	Planning, Design, Architect
Clay Christensen Group	Richmond	VA	community / project development
Terrell Ellis & Assoc	Charleston	WV	community strategic planning, downtown revitalization
Opportunity Virginia / LOCUS	Richmond	VA	OZ project structuring, prospectus development
Merrick & Co	Arlington	VA	Life Sciences - bio ag
BioFab Consulting / ARMI	Manchester	NH	Ag facility design
Strombery Garrigan & Assoc	Somerset	PA	Landscape Architects, Planning
Sustainable Strategies	Charles Town	WV	community revitalization, economic development
National Development Council	NY	NY	financial structuring, prospectus development
Business Uplifted Opportunity	Morgantown	WV	business planning, marketing/web development, community engagement, financial
Kramer Engineering	Columbus	OH	Engineering Services
Marshall University Research CBER	Huntington	WV	Business and Economic research
Blue Ridge Advisory Services	Blowing Rock	NC	Telecommunications, F14 business/strategic planning, financial structuring, market
EL Robinson Engineering	Charleston	WV	Engineering Services
Solar Hollar	Shepherdstown	WV	solar installation and design services
ZMM Architects	Charleston	WV	Architectural
CohenRezick	Baltimore	MD	Accounting / transition structuring
SoTech Ventures		NY/NJ	Capital raise: Capacity Capital, Activated Capital
Sweeney & Assc	Columbus	OH	Development and RE, architectural. Ref Tom Johnson, Somerset
Summit Design and Engineering	Richmond	VA	Architectural, Engineering, Community Development
Mills Group	Morgantown	WV	Architect
SFA	Philadelphia	PA	Market Assessment, business development (sports facilities)
Novogradac	Atlanta	GA	Accounting / transition structuring
Scarlet Oak Capital	Columbus	OH	financial structuring, prospectus development, community development
Steadfast City	St Louis	MO	project development, project financing
Grove and Dall'olio	Winchester	VA	Architects
Chumra Economic and Analytics	Richmond	VA	Economic analysis
Brian Wishneff & Associates	Roanoke	VA	financial structuring, prospectus development, community development
Montrose Group	Columbus	OH	marketing/communications, public finance, economic development
RBF CoLab	Youngstown	OH	Architecture
The Innovate Fund	Abingdon	VA	Financial structuring; Business Planning; connection to leverage lenders; community
Incolo	Raleigh	NC	Financial pro formas, cap tables & return models; Business & Investment marketing plans; Detailed governance; Investor Relations; Turning customers into investors
S&ME, Inc	Knoxville	TN	Landscape Architecture, civil engineering, surveying, Geotech Engineering studies,
Desman	Cleveland	OH	Market assessments, financial feasibility stuied for parking facilities; Parking
RVC Architects	Athens	OH	Architect
Blue Ridge Advisory Services Group	Blowing Rock	NC	Market assessment for broadband; Strategic and business planning for Broadband
MBI Companies	Knoxville	TN	Architecture, engineering, interior design, land surveying; Master planning, cost
Usource	Washington	DC	Financial structuring Prospectus development; Financial analysis; Construction
Landmarks SGA	Somerset	PA	Architectural/Interior Design Programming & Feasibility Adaptive Reuse, Condition
Equinox	Asheville	NC	Sustainable Land use planning, landscape architecture
McMillan Pazdan Smith	Asheville	NC	Architectural/Interior Design, Graphic design Master planning, Programming
Lockett Consulting	Asheville	NC	Strategic Planning, business plan development, operational management;
Realty Trust Group	Knoxville	TN	Prospectus Development; project and pre-development budgets, cash flow returns
Mark Hursty	Asheville	NC	Designing and building hot glass studios
Brewer Ingram Fuller Architects Inc.	Knoxville	TN	Architect: Program summary, Analysis, Master planning, full service
Parker Poe	Charlotte	NC	Legal services related to real estate transactions, tax programs, etc.
Retail Strategies	Birmingham	AL	Retail market assessments Downtown Strategic Planning
Advanced Wireless Solutions			Communications infrastructure contractor: wireless comms, cell towers, etc.
Withers Ravenel			Financial analysis; Engineering; Business planning / scaling; Economic development,
Envision	Cleveland	OH	Pro forma and innovative finance; Marketing with RFQs and investment prospectus;
Strata Real Estate Alliance	Roswell	GA	Financial Structuring/analysis, deal structure & pro-forma review; Market studies,

Tax Advantage Group by Cherry Bekaert	Greenville	SC	Financial Structuring, NMTC, HTC, OZ expertise
Key Advisors	Atlanta	GA	Financial analysis and structuring; Prospectus development; Market Assessment
Richard Schultz	Albany	OH	Architect, experience in food service & classrooms
ASHEVILLE BFF LLC	Asheville	NC	Financial structuring; Prospectus development; Business & strategic planning
Graham Allison + Associates	Columbus	OH	Financial structuring; strong specialty in OZs; Prospectus; Developer ID; OZ Fund manager, OZ strategist; QOF and QOZB; Financing/investment Outreach
Laura Hudson Architecture	Asheville	NC	Full service architectural firm
Little Diversified Architectural Consulting	Charlotte	NC	Architect, specialty in community spaces & wellness
Summit Studio, LLC	Roanoke	VA	Architect, specialty in historic buildings, HTC, SHPO. Experience in market analysis,
Mountain Housing Opportunities	Asheville	NC	Financial structuring, fundraising; Planning/ zoning, construction management, cash
SEO CPA Group			Financial consulting; Business planning, full service taxes & accounting, payroll,
Dunlavy Contracting	Aberdeen	SD	Meat processing plant design; Business plans, executive summaries and Strategic
MARLimited		OH	Project management in the architectural and interior design sector; Historic Tax credit
Alliance Architecture	Durham	NC	Full service architectural firm
Gutknecht Construction			Architecture, construction
Vail Appraisal			Real estate appraisals
Latus Studio	Columbus	OH	Architecture and design
Resilient Heritage	Austin	TX	Fundraising for arts, culture, and heritage organizations.
The Giving Collaborative	East Haven	CT	Capital Campaigns
Designing Local	Columbus	OH	Public art and cultural planning, historic preservation, urban planning & design,
Mark Freeman Architecture	Kingsport	TN	Architecture and Engineering firm
Desmone	Pittsburg & Morgan	PA/ WV	Architectural design firm
Omni Associates Architects	Fairmont	WV	Architectural design firm
Tec Inc	Cleveland / Colombi	OH	Mechanical, electrical, plumbing design and engineering
Morrison Engineers	Chapel Hill	NC	Structural engineering
Barrett, Woodyard, & Associates	Atlanta, Charlotte, F	GA, NC	Mechanical and electrical engineering
ACENet	Athens	OH	Branding and Marketing
Development Finance Initiative - UNC School	Chapel Hill	NC	Market and financial feasibility analyses; Developer Identification; Deal negotiation
Strategic Advisory & Investment Services	Waterford	VA	Financial Structuring, NMTC expertise Prospectus Development
HVS			Hotel feasibility studies and market analyses
J.M. Teague Engineering & Planning	Waynesville	NC	Traffic engineering & transportation planning
Woodlands Development Group	Elkins	WV	Developer, project management
WPF Technical Services - Benjy Mickel	Andalusia	AL	Market research for meat processing facilities; Meat processing plant design; Business
Thompson & Litton	Wise	VA	Engineering (civil, structural, mehanical, electeical), Architecture, surveying
Main Street Studio	Sweetwater	TN	Architecture
Eric Hedin	Athens	OH	Brewery Operations Planning
Sparkman & Associates Architects, Inc.	Knoxville	TN	Architectural Firm
CM Tate	Washington	DC	Developer solicitation and identification, Capital Raise
Sprout Financial	Fries	VA	Financial structuring; Financial projections, accounting, budgeting, planning
Hill Studio	Roanoke	VA	Architecture, landscape architecture, historic preservation
Hope Inc	Wytheville	VA	Financial structuring