

## Opportunity Appalachia

### List of Approved Technical Assistance Providers

As of June 2022

TA Provider	City	State	Capabilities
3TP Ventures (Alan Steinbeck & associates)			Strategic Planning, Community Development, Market Assessment, Grant writing
Thomas P Miller and Assoc	Indianapolis	IN	Economic Development / Community Resiliency
Matson Consulting	Aiken	SC	Agribusiness Solutions / USDA programming
Amanda Hurley	Madison	WI	Post Doc biologist - life sciences / ag
People Incorporated Financial Services	Abingdon	VA	financial structuring, prospectus development
Steptoe and Johnson	Charleston	WV	Legal / QOF formation
VA-MD College of Veterinary Medicine	Blacksburg	VA	Ag businesses
Sunday Creek Horizons	Athens	OH	Community Development
Thrasher Group	Bridgeport	WV	Engineering Services
GenEdge (AL Philpott Manufacturing Ext Partnership)	Martinsburg	VA	MEP / Engineering Services
Hackett Praxis	South Charleston	WV	Technology Management, Federal Procurement
MKSK	Columbus	OH	Planning, Design, Architect
Clay Christensen Group	Richmond	VA	community / project development
Terrell Ellis & Assoc	Charleston	WV	community strategic planning, downtown revitalization
Opportunity Virginia / LOCUS	Richmond	VA	OZ project structuring, prospectus development
Merrick & Co	Arlington	VA	Life Sciences - bio ag
BioFab Consulting / ARMI	Manchester	NH	Ag facility design
Strombery Garrigan & Assoc	Somerset	PA	Landscape Architects, Planning
Sustainable Strategies	Charles Town	WV	community revitalization, economic development
National Development Council	NY	NY	financial structuring, prospectus development
Business Uplifted Opportunity	Morgantown	WV	business planning, marketing/web development, community engagement, financial structuring, investor preparedness, legal and governance
Kramer Engineering	Columbus	OH	Engineering Services
Marshall University Research CBER	Huntington	WV	Business and Economic research
Blue Ridge Advisory Services	Blowing Rock	NC	Telecommunications, F14 business/strategic planning, financial structuring, market analysis
EL Robinson Engineering	Charleston	WV	Engineering Services
Solar Hollar	Shepherdstown	WV	solar installation and design services
ZMM Architects	Charleston	WV	Architectural
CohenRezick	Baltimore	MD	Accounting / transition structuring
SoTech Ventures		NY/NJ	Capital raise: Capacity Capital, Activated Capital
Sweeney & Assc	Columbus	OH	Development and RE, architectural. Ref Tom Johnson, Somerset
Summit Design and Engineering	Richmond	VA	Architectural, Engineering, Community Development
Mills Group	Morgantown	WV	Architect
SFA	Philadelphia	PA	Market Assessment, business development (sports facilities)
Novogradac	Atlanta	GA	Accounting / transition structuring
Scarlet Oak Capital	Columbus	OH	financial structuring, prospectus development, community development
Steadfast City	St Louis	MO	project development, project financing
Grove and Dall'olio	Winchester	VA	Architects
Chumra Economic and Analytics	Richmond	VA	Economic analysis
Brian Wishneff & Associates	Roanoke	VA	financial structuring, prospectus development, community development
Montrose Group	Columbus	OH	marketing/communications, public finance, economic development
RBF CoLab	Youngstown	OH	Architecture
The Innovate Fund	Abingdon	VA	Financial structuring; Business Planning; connection to leverage lenders; community engagement and planning
Incolo	Raleigh	NC	Financial pro formas, cap tables & return models; Business & Investment marketing plans; Detailed governance; Investor Relations; Turning customers into investomers
S&ME, Inc	Knoxville	TN	Landscape Architecture, civil engineering, surveying, Geotech Engineering studies, environmental services ; Community Planning, Economic Development & Redevelopment - extensive; water and natural resources, cultural resources
Desman	Cleveland	OH	Market assessments, financial feasibility stuided for parking facilities; Parking management consulting; Parking facilities planning consulting services
RVC Architects	Athens	OH	Architect
Blue Ridge Advisory Services Group	Blowing Rock	NC	Market assessment for broadband; Strategic and business planning for Broadband projects; Broadband and cellular access projects
MBI Companies	Knoxville	TN	Architecture, engineering, interior design, land surveying; Master planning, cost estimating; Construction management, facility assessments, etc.
Usource	Washington	DC	Financial structuring Prospectus development; Financial analysis; Construction management, development consulting, construction services
Landmarks SGA	Somerset	PA	Architectural/Interior Design Programming & Feasibility Adaptive Reuse, Condition assessment, construction admin
Equinox	Asheville	NC	Sustainable Land use planning, landscape architecture

McMillan Pazdan Smith	Asheville	NC	Architectural/Interior Design, Graphic design Master planning, Programming Construction Admin
Lockett Consulting	Asheville	NC	Strategic Planning, business plan development, operational management; Identification of Project Developers/business operators; Project Management, grant writing
Realty Trust Group	Knoxville	TN	Prospectus Development; project and pre-development budgets, cash flow returns
Mark Hursty	Asheville	NC	Designing and building hot glass studios
Brewer Ingram Fuller Architects Inc.	Knoxville	TN	Architect: Program summary, Analysis, Master planning, full service
Parker Poe	Charlotte	NC	Legal services related to real estate transactions, tax programs, etc.
Retail Strategies	Birmingham	AL	Retail market assessments Downtown Strategic Planning
Advanced Wireless Solutions			Communications infrastructure contractor: wireless comms, cell towers, etc.
Withers Ravenel			Financial analysis; Engineering; Business planning / scaling; Economic development, planning services, municipal development
Envision	Cleveland	OH	Pro forma and innovative finance; Marketing with RFQs and investment prospectus; Economic development and market analysis; strategic planning and downtown revitalization, funding strategies and grant writing
Strata Real Estate Alliance	Roswell	GA	Financial Structuring/ analysis, deal structure & pro-forma review; Market studies, Market analysis, mixed use concepts; Re-positioning, revitalization, acquisition, and disposition strategies; Developer ID
Tax Advantage Group by Cherry Bekaert	Greenville	SC	Financial Structuring, NMTC, HTC, OZ expertise
Key Advisors	Atlanta	GA	Financial analysis and structuring; Prospectus development; Market Assessment Developer ID, Development Partners/ Management/ Branding Selection
Richard Schultz	Albany	OH	Architect, experience in food service & classrooms
ASHEVILLE BFF LLC	Asheville	NC	Financial structuring; Prospectus development; Business & strategic planning