

— OPPORTUNITY APPALACHIA —  
**State Outreach Meeting**

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**Tuesday, January 14, 2020** 10 am - 3 pm

Buckeye Hills Regional Council, 1400 Pike Street, Marietta OH 45750

10:00-10:15 AM

**Welcome**

- Mike Jacoby, *APEG President & CEO*
- John Carey, *Governor's Office of Appalachia Director*
- Donna Gambrell, *Appalachian Community Capital President & CEO*

10:15-10:35 AM

**Opportunity Zone Overview and Updates**

- [Katie Kramer](#), *Council of Development Finance Agencies, Vice President*

10:35-11:35 AM

**Opportunity Zone Project Presentations and Respondent Panel**

Moderator: Misty Crosby, *Executive Director, Buckeye Hills Regional Council*

**OZ Projects:**

- Steve Patterson, *Athens Mayor* - [Stimson Avenue Gateway project](#)
- Ed Newsome, [Portsmouth hotel project](#)
- Michelle Robinson, [Somerset boutique hotel project](#)

***Respondent Panel:***

- Kelly Humrichouser, *National Main Street Center*
- Katie Kramer, *Council of Development Finance Agencies, Vice President*
- Charlie Spies, *CEI Capital Management, President*

11:35-11:50 AM

**BREAK and pick up box lunches**

11:50-12:30 PM

### Investor Priorities

Moderator: Jeannette Wierzbicki, *Executive Director, Omega Regional Council*

- [Matt Peters](#), *ODSA Assistant Director*
- [Charlie Spies](#), *CCML President*
- Ohio QOF, *TBD*

12:30-1:15 PM

### Opportunity Zone Prospectus Development and Technical Assistance

Moderator: John Hemmings, *Executive Director, OVRDC*

- [Nate Green](#), *Director, Economic Development, Montrose Group*
- [Jeff Harris](#), *Of Counsel, Bricker & Eckler LLP*
- [Kelly Humrichouser](#), *National Main Street Center*

1:15-2:15 PM

### Opportunity Appalachia Program Overview

- [Ray Daffner](#), *Project Manager* to discuss program goals, how it works
- Katy Farber will give state program/regional perspective and introduce LDD partners who will discuss their support and services for communities with OZ projects.
- Q&A
- Next Steps

2:15-3:00 PM

### Workshop Topics with TA providers

For communities/entities with specific OZ project questions. Breakout rooms will be provided and panelists will be available for informal discussions with participants.

- OZ 101 rules and regs: Katie Kramer, *CDFR*
- Technical Assistance and Prospectus Development: Kelly Humrichouser, *National Main Street Center*; Nate Green, *Montrose Group*.
- Raising Capital and Transaction Structures: Charlie Spies, *CEI Capital Management*; Jeff Harris, *Bricker & Eckler*